

Special Discount Rates for WPO Members

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Total Weekly Gross Transportation Charges*	UPS Next Day Air®/ UPS Next Day Air Saver® (Ltr/Pkg)	UPS 2nd Day Air®/ UPS 2nd Day Air A.M.® (Ltr/Pkg)	UPS 3 Day Select® (Pkg) ¹	UPS Worldwide Express® Export (Ltr/Doc/Pkg)	UPS Worldwide Expedited® Export (Ltr/Doc/Pkg)	UPS Ground Commercial (1-10 lbs) ¹	UPS Ground Commercial (11-30 lbs) ¹	UPS Ground Commercial (31-150 lbs) ¹	UPS Ground Residential (1-30 lbs) ¹	UPS Ground Residential (31-150 lbs) ¹	UPS Standard® Export (to Canada) ²	UPS Freight®
\$0-\$49.99	12%	8%	8%	12%	8%	1%	4%	7%	.5%	2.5%	1%	70%
\$50-\$99.99	13%	9%	9%	13%	9%	2%	5%	8%	1%	3%	1.5%	70%
\$100-\$249.99	14%	10%	10%	14%	10%	3%	6%	9%	2%	4%	2%	70%
\$250-\$499.99	16%	12%	12%	16%	12%	4%	7%	10%	3%	5%	2.5%	70%
\$500-\$999.99	20%	14%	14%	20%	14%	5%	8%	11%	4%	6%	3%	70%
\$1,000 and up	26%	19%	19%	26%	19%	6%	9%	12%	5%	7%	3.5%	70%

Imports	
Import Freight Collect	10%
UPS Standard® from Canada	5%

*Incentives applied each week will be calculated using a 52-week rolling average of gross transportation charges (excluding accessorial, surcharges and international import services, unless otherwise specified) for eligible packages tendered to UPS. A minimum net package charge equal to a Zone 2 one-pound package will apply to all UPS 3 Day Select® packages. Discounts apply to published multizone rates in effect at time of shipment. Customers in Alaska and Hawaii should call 1-800-PICK-UPS® for service availability. For all other questions related to these savings, please call 1-800-325-7000. Hours of operation are Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

¹ For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, one-pound package for the respective service.

² For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a UPS Standard® to Canada one-pound package for the respective zone.

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