

# Special Discount Rates for NAWBO Members

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Total Weekly Gross Transportation Charges*	UPS Next Day Air® (Ltr/Pkg)	UPS Next Day Air Saver® (Ltr/Pkg)	UPS 2nd Day Air® / UPS 2nd Day Air A.M.® (Ltr/Pkg)	UPS 3 Day Select® (Pkg)	UPS Worldwide Express® / Saver® / Expedited® Export (Ltr/Doc/Pkg)	UPS Worldwide Express® / Saver® / Expedited® Import (Ltr/Doc/Pkg)	UPS Ground Commercial (1-10 lbs)	UPS Ground Commercial (11-30 lbs)	UPS Ground Commercial (31-150 lbs)	UPS Ground Residential (1-30 lbs)	UPS Ground Residential (31-150 lbs)	UPS Standard® Export/Import (to and from Canada)	UPS Freight®
\$0-\$49.99	12%	12%	8%	3%	12%	8%	1%	4%	7%	.5%	2.5%	1%	70%
\$50-\$99.99	13%	13%	9%	4%	13%	9%	2%	5%	8%	1%	3%	1.5%	70%
\$100-\$249.99	14%	14%	10%	5%	14%	10%	3%	6%	9%	2%	4%	2%	70%
\$250-\$499.99	16%	16%	12%	7%	16%	12%	4%	7%	10%	3%	5%	2.5%	70%
\$500-\$999.99	20%	20%	14%	9%	20%	14%	5%	8%	11%	4%	6%	3%	70%
\$1,000 and up	26%	26%	19%	14%	26%	19%	6%	9%	12%	5%	7%	3.5%	70%

\*Incentives applied each week will be calculated using a 52-week rolling average of gross transportation charges (excluding accessorials, surcharges and international import services, unless otherwise specified) for eligible packages tendered to UPS. A minimum net package charge equal to a Zone 2 one-pound package will apply to all UPS 3 Day Select® packages. Discounts apply to published multizone rates in effect at time of shipment. Customers in Alaska and Hawaii should call 1-800-PICK-UPS® for service availability. For all other questions related to these savings, please call 1-800-325-7000. Hours of operation are Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

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