

Special Discount Rates

Total Weekly Gross Shipping Charges*	UPS Next Day Air® Early A.M. (Ltr/Pkg)	UPS Next Day Air® (Ltr/Pkg)	UPS Next Day Air Saver® (Ltr/Pkg)	UPS 2nd Day Air® / 2nd Day Air A.M. (Ltr/Pkg)	UPS 3 Day Select sm (Pkg) ¹	UPS Worldwide Express® / Saver® / Expedited® / Export (Ltr/Doc/Pkg)	UPS Worldwide Express® / Saver® / Expedited® / Import (Ltr/Doc/Pkg)	UPS Commercial Ground (1-10 lbs) ¹	UPS Commercial Ground (11-30 lbs) ¹	UPS Commercial Ground (31-150 lbs) ¹	UPS Residential Ground (1-30 lbs) ¹	UPS Residential Ground (31-150 lbs) ¹	UPS Standard Export Import (to and from Canada) ²
\$0.01-\$49.99	5.0%	16.0%		12.0%	7.0%	16.0%	12.0%	1.0%	6.0%	11.0%	1.0%	3.0%	1.0%
\$50-\$99.99	5.0%	17.0%		13.0%	8.0%	17.0%	13.0%	2.0%	7.0%	12.0%	2.0%	4.0%	1.5%
\$100-\$249.99	5.0%	18.0%		14.0%	9.0%	18.0%	14.0%	3.0%	8.0%	13.0%	3.0%	5.0%	2.0%
\$250-\$499.99	5.0%	20.0%		16.0%	11.0%	20.0%	16.0%	4.0%	9.0%	14.0%	4.0%	6.0%	2.5%
\$500-\$999.99	5.0%	24.0%		18.0%	13.0%	24.0%	18.0%	5.0%	10.0%	15.0%	5.0%	7.0%	3.0%
\$1,000 and up	5.0%	30.0%		23.0%	18.0%	30.0%	23.0%	6.0%	11.0%	16.0%	6.0%	8.0%	3.5%

*Incentives applied each week will be calculated using a 52-week rolling average of gross transportation charges (excluding accessorials, surcharges and international import services, unless otherwise specified) for eligible packages tendered to UPS. A minimum net package charge equal to a Zone 2, 1 pound package will apply to all UPS 3 Day Selectsm packages. Discounts apply to published multi-zone rates in effect at time of shipment. Customers in Alaska and Hawaii should call 1-800-PICK-UPS for service availability. For all other questions related to these savings please call 800-325-7000. Hours of operations are Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

¹For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, 1 lb package for the respective service.

²For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a UPS Standard[®] to Canada, 1 lb package for the respective zone.

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