



WE LOGISTICS

	UPS Next Day Air® / Next Day Air Saver® (Ltr/Pkg/CWT)	UPS 2nd Day Air® / 2nd Day Air A.M.® (Ltr/Pkg/CWT)	UPS 3 Day Select® (Pkg/CWT) ¹	UPS Worldwide Express® / Saver® / Expedited® Export Import (Ltr/Doc/Pkg)	UPS Commercial Ground (1-10 lbs.) ¹	UPS Commercial Ground (11-20 lbs.) ¹	UPS Commercial Ground (21-30 lbs.) ¹	UPS Commercial Ground (31-50 lbs.) ¹	UPS Commercial Ground (51+ lbs.) ¹	UPS Residential Ground (1-10 lbs.) ¹	UPS Residential Ground (11-20 lbs.) ¹	UPS Residential Ground (21-30 lbs.) ¹	UPS Residential Ground (31-50 lbs.) ¹	UPS Residential Ground (51+ lbs.) ¹	UPS Ground CWT	UPS Standard® Export Import (to & from Canada) ²	UPS Standard® Import (from Mexico)
Total Weekly Gross Transportation Charges*																	
\$0.00 - \$99.99	16.5%	13.6%	25.3%	0.0%	9.0%	14.0%	18.0%	23.0%	10.0%	7.0%	11.0%	14.0%	18.0%	9.0%	0.0%	0.0%	0.0%
\$100.00 - \$199.99	30.9%	15.5%	27.0%	10.0%	11.0%	16.0%	20.0%	25.0%	12.0%	7.5%	11.5%	14.5%	18.5%	9.5%	2.0%	3.5%	10.0%
\$200.00 - \$399.99	34.7%	20.3%	31.1%	12.0%	12.0%	17.0%	21.0%	26.0%	13.0%	8.0%	12.0%	15.0%	19.0%	10.0%	3.0%	4.0%	12.0%
\$400.00 - \$799.99	38.6%	24.2%	34.4%	14.0%	13.0%	18.0%	22.0%	27.0%	14.0%	9.0%	13.0%	16.0%	20.0%	11.0%	4.0%	5.0%	14.0%
\$800.00 - \$1,999.99	42.4%	29.0%	38.6%	15.0%	14.0%	19.0%	23.0%	28.0%	15.0%	10.0%	14.0%	17.0%	21.0%	12.0%	5.0%	5.5%	15.0%
\$2,000.00 - \$4,999.99	46.2%	33.8%	42.7%	18.0%	19.0%	24.0%	28.0%	33.0%	20.0%	11.0%	15.0%	18.0%	22.0%	13.0%	10.0%	6.0%	18.0%
\$5,000.00 - \$9,999.99	50.1%	40.5%	48.5%	22.0%	23.0%	28.0%	32.0%	37.0%	24.0%	12.0%	16.0%	19.0%	23.0%	14.0%	14.0%	6.5%	22.0%
\$10,000.00 and up	53.0%	46.2%	53.5%	26.0%	24.0%	29.0%	33.0%	38.0%	25.0%	13.0%	17.0%	20.0%	24.0%	15.0%	15.0%	7.0%	26.0%

*Incentives applied each week will be calculated using a 52-week rolling average of gross transportation charges (excluding accessorial, surcharges and international import services, unless otherwise specified) for eligible packages tendered to UPS. A minimum net package charge equal to a Zone 2, 1 pound package will apply to all UPS 3 Day Select® packages. Discounts apply to published standard list rates in effect at time of shipment. Customers in Alaska and Hawaii should call 1-800-PICK-UPS® for service availability. For all other questions related to these savings please call 800-325-7000. Hours of operations are Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

¹For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, 1 lb package for the respective service.

²For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a UPS Standard® to Canada, 1 lb package for the respective zone.

Electronic PLD Bonus

The above incentives include an Electronic PLD Bonus up to the amount defined in the table below.

Shipments tendered via non-Electronic PLD will not receive this bonus.

UPS Next Day Air® / Next Day Air Saver®	UPS 2nd Day Air® / 2nd Day Air A.M.®	UPS 3 Day Select®	UPS Worldwide Express® / Saver® / Expedited®	UPS Commercial Ground	UPS Residential Ground	UPS Standard®
10%	10%	10%	10%	5%	5%	10%

The following methods of providing UPS shipment information are considered non-electronic: Manifest Key Entered, Manifest Summary, Hundredweight Shipping Document, Paper Waybill, Air Shipping Document, Shipping Record (SRB/SRM), Consignee Billing Paper Books