

# Special Discount Rates

Total Weekly Gross Transportation Charges*	UPS Next Day Air® (Ltr/Pkg)	UPS Next Day Air Saver® (Ltr/Pkg)	UPS 2nd Day Air A.M.® (Ltr/Pkg)	UPS 2nd Day Air® (Ltr/Pkg)	UPS 3 Day Select® (Pkg) <sup>1</sup>	UPS Worldwide Express® Export (Ltr/Doc/Pkg)	UPS Worldwide Saver® Export (Ltr/Doc/Pkg)	UPS Worldwide Expedited® (Doc/Pkg)	UPS Standard® (to Canada)
\$0-\$49.99	14%	14%	10%	10%	10%	14%	14%	10%	1%
\$50-\$99.99	15%	15%	11%	11%	11%	15%	15%	11%	1.5%
\$100-\$249.99	16%	16%	12%	12%	12%	16%	16%	12%	2%
\$250-\$499.99	18%	18%	14%	14%	14%	18%	18%	14%	2.5%
\$500-\$999.99	22%	22%	16%	16%	16%	22%	22%	16%	3%
\$1,000 and up	28%	28%	21%	21%	21%	28%	28%	21%	3.5%

## International Import Services

UPS Worldwide Express®	10%
UPS Worldwide Saver®	10%
UPS Worldwide Expedited®	10%
UPS Standard® to Canada <sup>2</sup>	5%

\*Incentives applied each week will be calculated using a 52-week rolling average of gross transportation charges (excluding accessorial, surcharges and international import services, unless otherwise specified) for eligible packages tendered to UPS. Discounts apply to published multizone rates in effect at time of shipment. Customers in Alaska and Hawaii should call 1-800-PICK-UPS® for service availability. For all other questions related to these savings, please call 1-800-325-7000. Hours of operation are Monday through Friday from 8:00 a.m. to 8:00 p.m. EST.

<sup>1</sup> For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, one-pound package for the respective service.

<sup>2</sup> For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a UPS Standard® to Canada one-pound package for the respective zone.

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