

Special Discount Rates

Total Weekly Gross Transportation Charges*	UPS Next Day Air® (Ltr/Pkg)	UPS Next Day Air Saver® (Ltr/Pkg)	UPS 2nd Day Air®/ 2nd Day Air A.M. (Ltr/Pkg)	UPS 3 Day Select sm (Pkg) ¹	UPS Worldwide Express®/ Saver®/ Expedited®/ Export (Ltr/Doc/Pkg)	UPS Worldwide Express®/ Saver®/ Expedited®/ Import (Ltr/Doc/Pkg)	UPS Commercial Ground (1-10 lbs) ¹	UPS Commercial Ground (11-30 lbs) ¹	UPS Commercial Ground (31-150 lbs) ¹	UPS Residential Ground (1-30 lbs) ¹	UPS Residential Ground (31-150 lbs) ¹	UPS Standard Export Import (to and from Canada) ²
\$0.01-\$49.99	12.0%		8.0%	3.0%	12.0%	8.0%	1.0%	4.0%	7.0%	0.5%	2.5%	1.0%
\$50-\$99.99	13.0%		9.0%	4.0%	13.0%	9.0%	2.0%	5.0%	8.0%	1.0%	3.0%	1.5%
\$100-\$249.99	14.0%		10.0%	5.0%	14.0%	10.0%	3.0%	6.0%	9.0%	2.0%	4.0%	2.0%
\$250-\$499.99	16.0%		12.0%	7.0%	16.0%	12.0%	4.0%	7.0%	10.0%	3.0%	5.0%	2.5%
\$500-\$999.99	20.0%		14.0%	9.0%	20.0%	14.0%	5.0%	8.0%	11.0%	4.0%	6.0%	3.0%
\$1,000 and up	26.0%		19.0%	14.0%	26.0%	19.0%	6.0%	9.0%	12.0%	5.0%	7.0%	3.5%

*Each eligible package will receive an incentive per the following schedule based on a 52 week rolling average of eligible packages tendered to UPS. These incentives apply to all zones. The band determination is based on the cumulative gross transportation charges per week (i.e. excluding accessorial, additional charges, surcharges, and import services). Incentives apply to Prepaid, Freight Collect, Third Party, and Undeliverable (where applicable) billed letters, documents and packages.

¹For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, 1 lb package for the respective service.

²For each package, Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a UPS Standard® to Canada, 1 lb package for the respective zone.